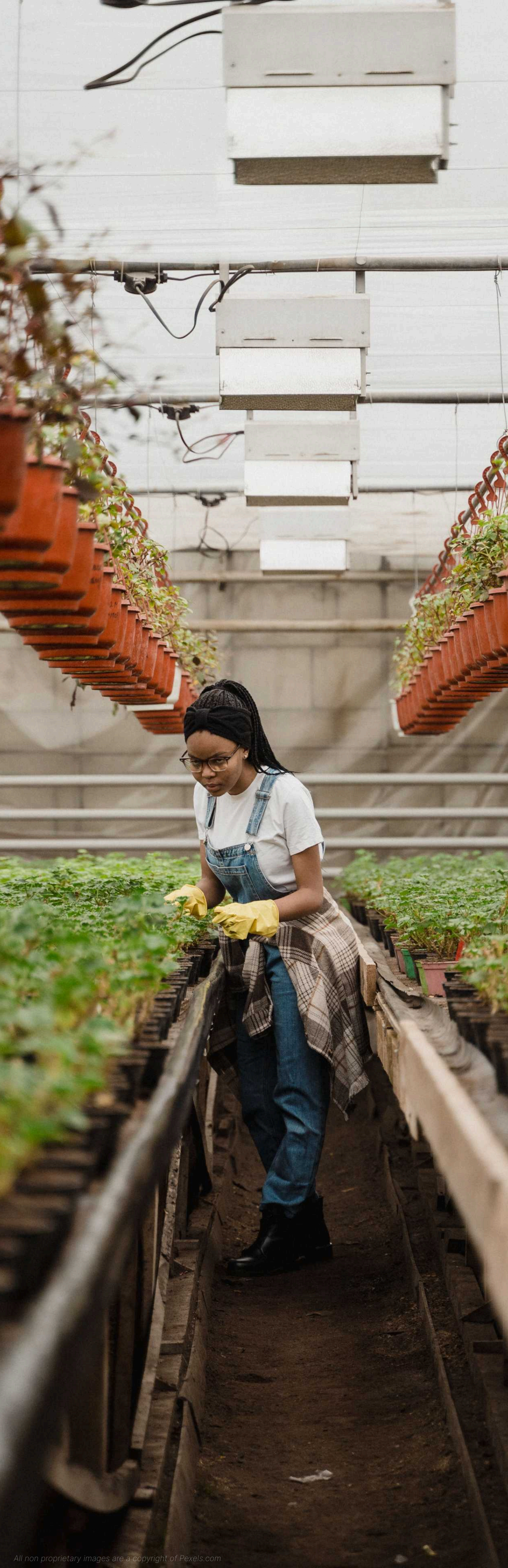






INTRODUCTION

The first half of 2026 marked a strong start to the year for Sahel Capital as we continued to deepen our commitment to strengthening Africa's agricultural value chains through strategic investments, portfolio support, and stakeholder engagement.

Across eight African countries, we worked alongside agribusinesses that are driving growth, improving market access for smallholder farmers, and building more resilient and sustainable supply chains. Through our funds, we supported businesses in expanding their operational capacity, scaling exports, strengthening farmer networks, and improving long-term competitiveness across key agricultural sectors.

Beyond our investment activities, the quarter also reflected our broader commitment to people and impact. From engaging young students during our International Women's Day celebration to leading CSR initiatives and organizing team-bonding activities, we continued to invest in collaboration, learning, and the next generation of leaders.

As we move further into the year, we remain committed to deepening impact across Africa's agricultural markets by supporting businesses that are scaling responsibly, strengthening smallholder farmer networks, and improving efficiency across value chains.

FUND RAISING UPDATE

First close and official signing of the Sahel Capital Agribusiness Fund II (SCAF II).

Sahel Capital reached the first close of its successor growth equity fund, Sahel Capital Agribusiness Fund II (SCAF II), in early December 2025, securing \$29 million in commitments.

A successor to the Fund for Agricultural Finance in Nigeria (FAFIN), SCAF II also completed its first investment in Delifrost Caterers Limited, Nigeria's leading cold-chain distribution platform. The fund targets scalable agribusinesses driving food security, climate resilience, and value-chain efficiency across West Africa.

This milestone reinforces the continued evolution of Sahel Capital's platform and its commitment to scaling impact-driven investment across Africa's agricultural sector.

Read the full press release [here](#).

Sahel Capital Agribusiness Fund II (SCAF II) is a growth equity fund, structured to provide long-term growth capital to scalable agricultural and food-sector businesses that enhance food security, strengthen value chains, improve climate resilience, and create sustainable economic opportunities.

The fund is targeting a final close of USD 75 million and will invest in businesses operating across key agricultural value chains in Nigeria and selected West African markets.

Sahel Agribusiness Private Debt Fund (SAPDF)

On February 11, Sahel Capital marked a major milestone with the signing of the Sahel Agribusiness Private Debt Fund, a ₦75 billion local currency debt fund established to provide secured financing to agribusiness entities and high-impact projects across Nigeria. Structured as a closed-ended vehicle, the fund is designed to unlock sustainable capital across the agribusiness value chain, with ₦25 billion targeted for Series 1.

We remain deeply grateful to all partners and stakeholders whose commitment and tireless efforts helped bring this important funding platform to life.

'POWERING AGRIBUSINESS INDUSTRIALIZATION TODAY'



NOW OPEN

SAHEL AGRIBUSINESS PRIVATE DEBT FUND

₦25 Billion (Series 1)

Sahel Capital Fund Manager Limited is pleased to inform you of the LAUNCH of Sahel Agribusiness Private Debt Fund ₦25 billion Series I Issuance under its ₦75 billion Programme.

The offer is NOW OPEN and scheduled to close on Friday, May 22, 2026

Series	Target return	Tenure	Issuer Rating
1	400 Bps above FGN 10Y	10Y	A1 Short-term rating and BBB+ Long-Term rating (DataPro)/BBB (GCR)

Minimum Subscription: ₦10 millions, and in multiple of ₦5 millions
Offer close date: May 22, 2026

To invest : sapdf@sahelcp.com

www.sahelcapital.com



DEAL UPDATE

Equity Deal Section

SCAF II Announces First Investment in Delifrost Caterers Limited

Strengthening Nigeria's Cold Chain Infrastructure for a More Resilient Food System.

Sahel Capital is pleased to announce the first investment by the Sahel Capital Agribusiness Fund II (SCAF II) in Delifrost Caterers Limited, a leading Nigerian cold-chain logistics and food distribution company. The transaction marks an important milestone for SCAF II following its first close in December 2025 and reflects the fund's commitment to investing in businesses that strengthen agricultural value chains, improve food security, and drive sustainable economic growth across West Africa.

Founded in 2010, Delifrost has built a strong reputation as provider of integrated cold-chain solutions, serving food processors, retailers, hospitality businesses, and consumers through its storage, distribution, and logistics network. The company plays a critical role in reducing food spoilage and ensuring the efficient movement of temperature-sensitive products across Nigeria.

The investment will support Delifrost's next phase of growth, including the expansion of its cold-chain infrastructure, enhancement of operational capabilities, and strengthening of its distribution network. It will also enable the company to adopt more efficient technologies and sustainable energy solutions that improve performance while reducing operating costs.

Delifrost was selected as SCAF II's first portfolio company because of its strong market position, experienced management team, and ability to address one of the most critical gaps in Africa's food system: post-harvest losses and inefficient food distribution. By improving access to reliable cold storage and logistics services, the company helps connect farmers, processors, and consumers through a more resilient and efficient supply chain.

The investment aligns closely with SCAF II's strategy of backing scalable agribusinesses that deliver both strong commercial performance and measurable development impact. Through this partnership, Sahel Capital aims to support Delifrost's growth while contributing to stronger food systems, job creation, reduced food waste, and increased climate resilience.

As the first investment under SCAF II, Delifrost represents the fund's vision of supporting innovative businesses that solve real market challenges while generating lasting value for investors, communities, and the wider agricultural sector.



Debt Deal Section



Sahel Capital renewed a \$2.4 million working capital facility for Kuapa Kokoo Limited (KKL) to support cocoa procurement activities in Ghana. The financing will strengthen timely cocoa purchases from members of the Kuapa Kokoo Farmers Union, helping improve market access and sustain incomes for over 100,000 smallholder cocoa farmers across the country.

Read the full press release [here](#).



Sahel Capital, through SEFAA, provided a \$1.5 million renewal and scale-up facility to Rasad Nigeria Limited to expand cocoa and cashew procurement, strengthen liquidity during peak buying seasons, and deepen engagement with over 1,000 smallholder farmers across Nigeria.

Read the full press release [here](#).



Sahel Capital, renewed and enhanced its loan facility to Sukuma Commodities from an initial \$1 million investment in 2024 to \$1.8 million. The follow-on facility will support the company's continued export growth, expand coffee procurement from smallholder farmers, and strengthen traceability and sustainability systems across its supply chain in Uganda's coffee sector.

Read the full press release [here](#).



Sahel Capital, through its SEFAA fund, approved a \$1 million working capital facility for Zigoti Coffee Works Limited to strengthen coffee procurement and support export growth in Uganda. The financing will help Zigoti expand engagement with over 4,000 smallholder farmers, scale technical assistance programmes, and strengthen its position in Uganda's specialty coffee value chain.

Read the full press release [here](#).



PORTFOLIO UPDATES

SEFAA portfolio companies continued to demonstrate strong growth, expanding market access, strengthening supply chains, and increasing smallholder farmer engagement.

These achievements highlight the portfolio’s growing commercial scale and development impact across Africa.

Company	Facility / Funding	Key Growth Metric	Farmers Reached	Scale / Impact
Persea Oils	\$500k renewal	New offtake contracts secured	1,000+	Export avocado oil
Mariseth Farms	Initial financing	+561% revenue growth; >300% profit growth	9,000+ (79% women)	Expanded procurement network
RASAD	Working capital	Operational scaling	1,000+	Cocoa supply chain expansion
MM Lekker	\$800k facility	Facility increased 2× (\$400k → \$800k)	2,500+ (31% women)	15,000 MT production target
Noma Services	\$650k facility	New offtaker contract secured	2,000+	Purchase of specialized farming equipment

Sahel Agri Investment Readiness Facility (SAIRF)

Sahel Capital is pleased to launch SAIRF – ‘Sahel Agri Investment Readiness Facility’ - Anchored by KfW

This initiative is open to high-growth SMEs across the entire agriculture value chain in Sub-Saharan Africa. SAIRF is specifically designed to build the next generation of investable climate-resilient agribusiness companies, recognizing the need to bridge the financing gap for the “missing middle” while supporting sustainable solutions to strengthen regional food systems.

The program aims to boost the investment readiness of high-growth SMEs by helping them fine-tune their business models, enforce strong governance, and solidify relationships with smallholder farmers. Participants will receive specialized support to significantly increase their attractiveness to investors and secure the capital needed for accelerated, consolidated growth.

SAIRF : COHORT 1 - Key Metrics



Applications



African Countries



Operating businesses



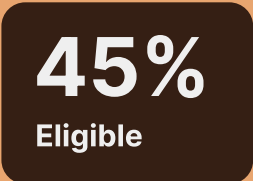
Staples (Rice, Maize, grains, Cassava, Oilseeds)



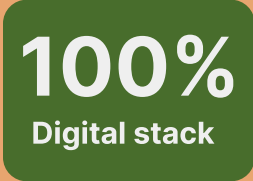
Processing, Trading, Integrated, Tech



Early stage



Eligible



Digital stack



Investments made in the last 8 months



ESG INVESTEE SPOTLIGHT : SUKUMA (Uganda)

Our sustainability commitment continues to deepen across the portfolio, with Sukuma Commodities (Uganda) leading a set of high-impact ESG initiatives this quarter.

‘Through a combination of logistics innovation, digital transformation, and inclusive empowerment, Sukuma is strengthening a more resilient and climate-aligned coffee value chain’

Smart Logistics Improving Farmer Livelihoods and Lowering Emissions

In response to rising fuel and transportation costs affecting smallholder farmers, Sukuma introduced a scheduled coffee collection programme. The model deploys coordinated, timetabled vehicles to collection points near farmers’ fields, removing the need for farmers to arrange and pay for informal transport.

This intervention delivers a clear three-fold impact: it reduces income leakage for vulnerable and women-led households, improves post-harvest coffee quality through faster farm-to-processing transit, and lowers carbon emissions through optimised route planning and consolidated logistics per kilogram of coffee collected.

Digital Traceability Strengthening Market Access and Climate Compliance

Sukuma has surpassed 10,000 registered farmers on its proprietary digital platform, supported by the SEFAA Technical Assistance Facility. This milestone enables full end-to-end traceability across its coffee supply chain, with geo-referenced farm data captured for every registered farmer.

The system strengthens compliance with the EU Deforestation Regulation (EUDR), safeguarding access to key export markets. It also enhances operational efficiency by improving harvest forecasting accuracy, enabling better procurement planning, reduced waste, and stronger cost discipline across the value chain.

Empowering Women Through Land Rights and Financial Inclusion

Recognising that many women in coffee-producing communities farm without formal land ownership, Sukuma launched a dedicated women’s land rights training programme delivered in local languages through farmer groups.

The programme equips women with practical knowledge of land laws, inheritance rights, and formal registration processes. By strengthening tenure security, it helps protect vulnerable households from land loss, unlock access to credit, and enable long-term investment in productivity, sustainability, and farm resilience.

Site Visit Highlights Across the portfolio



INDUSTRY INSIGHT



Global Cocoa Market Update

The global cocoa market continues to expand, supported by strong demand from chocolate, food and beverage, cosmetics, and pharmaceutical industries. The market is projected to grow from around USD 16.6 billion in 2025 to USD 26.2 billion by 2035, driven increasingly by premiumisation and demand for sustainably sourced cocoa.

However, the sector has also experienced significant volatility. Prices, which traded between USD 2,000–3,000 per tonne from 2017 to 2023, surged to nearly USD 12,000 per tonne in 2024 due to severe supply shortages in Côte d’Ivoire and Ghana. While prices have since eased, they remain elevated at roughly USD 4,100–6,500 per tonne, still well above historical averages.

This volatility has increased input costs for global processors, reduced processing volumes, and driven pricing and reformulation strategies. At the same time, it has accelerated supply diversification, strengthening the strategic role of emerging origins such as Nigeria, Ecuador, and Cameroon.

Nigeria Cocoa Market Outlook

Nigeria remains the world’s fourth-largest cocoa producer, with production driven by approximately 300,000–350,000 smallholder farmers across 1.4 million hectares. Key producing states include Ondo, Osun, Cross River, Oyo, Ogun, Ekiti, and Edo, with Ondo State leading output nationally.

According to ICCO (2024/25), Nigeria produced about 350,000 tonnes in the 2023/24 season. However, production is expected to face short-term pressure from ageing trees, climate stress, and limited access to farmer financing.

Despite these structural challenges, export earnings have surged due to elevated global prices. Cocoa exports rose from ₦171 billion in 2023 to about ₦1.2 trillion in 2024, with continued strong performance into 2025, where cocoa accounted for 6.7% of total exports in Q1.

More recently, prices have corrected from 2024 highs, falling to around USD 4,100 per tonne by late 2025 as supply conditions improved and speculative activity eased. While this may soften near-term farmer incentives, the medium-term outlook remains positive, supported by low global inventories and persistent structural supply gaps.

Cocoa remains Nigeria’s largest non-oil export, accounting for approximately 24.6% in 2025 (NEPC), with national ambitions to scale production to 500,000 tonnes. Achieving this will require sustained investment in farm rehabilitation, improved seedlings, affordable financing, and stronger traceability systems aligned with evolving global market requirements.

LIFE AT SAHEL

INTERNATIONAL WOMEN’S DAY 2026 : Opening Young Minds to Future Possibilities

To celebrate International Women's Day, we hosted students from CMS Girls Grammar School, Lagos, for an engaging session introducing them to careers in finance and investment.

Through discussions on risk, ethics, and market opportunities, the students gained valuable industry exposure while exploring the diverse possibilities available to them. The session was designed to broaden perspectives, inspire ambition, and create greater access to future opportunities for young women.



COMPANY RETREAT

Sahel Capital commenced 2026 by bringing together team members from Côte d'Ivoire, Kenya, and Nigeria for its annual strategy retreat, held over three intensive days in Lagos at a private off-site location.

The retreat provided an opportunity to strengthen cross-regional alignment, review portfolio and market developments, foster deeper collaboration across teams, and refine strategic priorities for the year ahead. Through focused discussions, knowledge sharing, and strategic planning sessions, the team reaffirmed its commitment to delivering sustainable value for investors, supporting portfolio companies, and advancing the growth of Africa's agribusiness sector.



TEAM BONDING

PAINTBALLING AND MOVIE NIGHT

From team outings and game nights to friendly competitions and shared experiences, our team bonding activities provided opportunities to unwind, connect beyond the workplace, and strengthen relationships across teams. No matter the activity, these moments fostered collaboration, reinforced our vibrant culture, and reminded us that strong teams are built both in and outside the office.



BIRTHDAYS @ SAHEL CAPITAL



At Sahel Capital, there is always a reason to celebrate, and this quarter gave us many. Amid demanding schedules and important milestones, we took time to recognize and celebrate the people who drive our success.

With cake, laughter, and our customary birthday songs in both French and English, each celebration was a reminder of the strong culture, camaraderie, and shared spirit that define our team.

OUR PEOPLE

As of 2026, Sahel Capital is powered by a team of 23 professionals across three offices, reflecting the firm's growing pan-African presence and diverse talent base. With team members based in Lagos (14), Abidjan (6), and Nairobi (3), our workforce brings together professionals from seven nationalities—Nigeria, Côte d'Ivoire, Kenya, Cameroon, Ghana, Mali, and India united by a shared commitment to driving investment and impact across Africa.

New hires joined us in 2026

Nigeria

*02 01



Côte d'Ivoire

*01



Kenya

01



(*Interns included)

SAHEL THOUGHT LEADERSHIP

AVCA VC SUMMIT 2026

Speaking at the African Private Capital Association (AVCA) VC Summit 2026, our Partner, Tosin Ojo, highlighted the critical role of patient, risk-tolerant capital in unlocking investment across Africa’s food systems.

She emphasized that sustainable sector growth requires a coordinated ecosystem approach combining catalytic capital, risk-sharing mechanisms, and clearly defined roles for investors and other stakeholders to accelerate scale and impact.



APES 2026- ABIDJAN PE & VC SUMMIT



Our Vice President Aicha Haidara attended the 3rd Abidjan Private Equity and Venture Capital Summit (APES). She engaged with industry leaders to discuss financing solutions capable of driving Africa’s economic growth. Key discussions focused on private debt for SMEs public private collaboration and deepening local capital markets Unlocking private capital for sectors like agriculture and infrastructure remains vital for sustainable development

About Sahel Capital

Sahel Capital is a leading private investment firm focused exclusively on the sub-Saharan agribusiness sector. We adopt an integrated approach to deliver tailored capital solutions that meet the unique needs of companies and our investment partners. Sahel Capital currently manages three funds: the Fund for Agricultural Finance in Nigeria (FAFIN), which invests in agribusiness SMEs in Nigeria; the Social Enterprise Fund for Agriculture in Africa (SEFAA), which primarily provides structured debt to agribusiness SMEs across 13 countries in Sub-Saharan Africa; and the Sahel Capital Agribusiness Fund II (SCAF II), which provides private equity investments in agribusiness SMEs in West Africa.